

# 1Nebula Company Profile

July 2024



# 1 Nebula Fast Facts



Operating in SA, UK, USA & NL



Microsoft Partner since 2014 and won SA ISV Partner of the Year in 2020



Highly focused SaaS solutions available through Azure Marketplace.



Focus on FinOps, Technology Expense Management and Software Development.



Primary industries include technology, retail, energy, professional services and finance.



# 1 Nebula Company Facts



**Privately owned**  
shareholders are  
represented by the founder,  
staff share trust and key  
individual employees



**Established 1997**  
27 years old



**17 Blue - Chip**  
Clients in Wide Range of  
Industries



**8 Years**  
Microsoft Cloud Partner



**BBBEE**  
Level 3 B-BBEE Contributor



# Client Overview



The Foschini Group



# SaaS offering #1 overview - OneView



A next generation, cloud-based Technology Expense- & Lifecycle Management system providing you with full visibility and complete control of your entire technology environment. It optimises a client's environment, predict costs and eliminate bill shock in your mobile, fixed-line, WAN and cloud usage, spend and performance.

- ✓ **Scalable** - Cloud Based Solution running in Microsoft Azure.
- ✓ **Independent** and **Multivendor** – always act in the best interests of our clients
- ✓ **Speed** of results – 40 hours
- ✓ **Track record** - business cases with proven results and assured ROI
- ✓ **Integration** with multiple Service Providers and third-party Business applications (i.e., SAP and Service Request Systems)
- ✓ **Customisable** system - reporting, features and user roles configurable & tailored to client needs
- ✓ Emphasis on **security & data privacy**



# SaaS offering #1 overview - OneView



OneView focusses on **Cost** Optimisation and **Process** Optimisation:

- ✓ **Cost** Optimisation examples
  - ✓ Eliminate wastage
  - ✓ Alignment vendor agreements – fit for purpose
  - ✓ Proactive management & control – notifications & actions on potential abuse, management of ad hoc data needs
  - ✓ Real-time visibility into usage and spend to avoid bill-shocks
- ✓ **Process** Optimisation examples
  - ✓ Employee on- & off boarding
  - ✓ Automated cost recoveries
  - ✓ Integrated IMACDs
  - ✓ Expansive & customizable reporting

# SaaS offering #1 overview - OneView



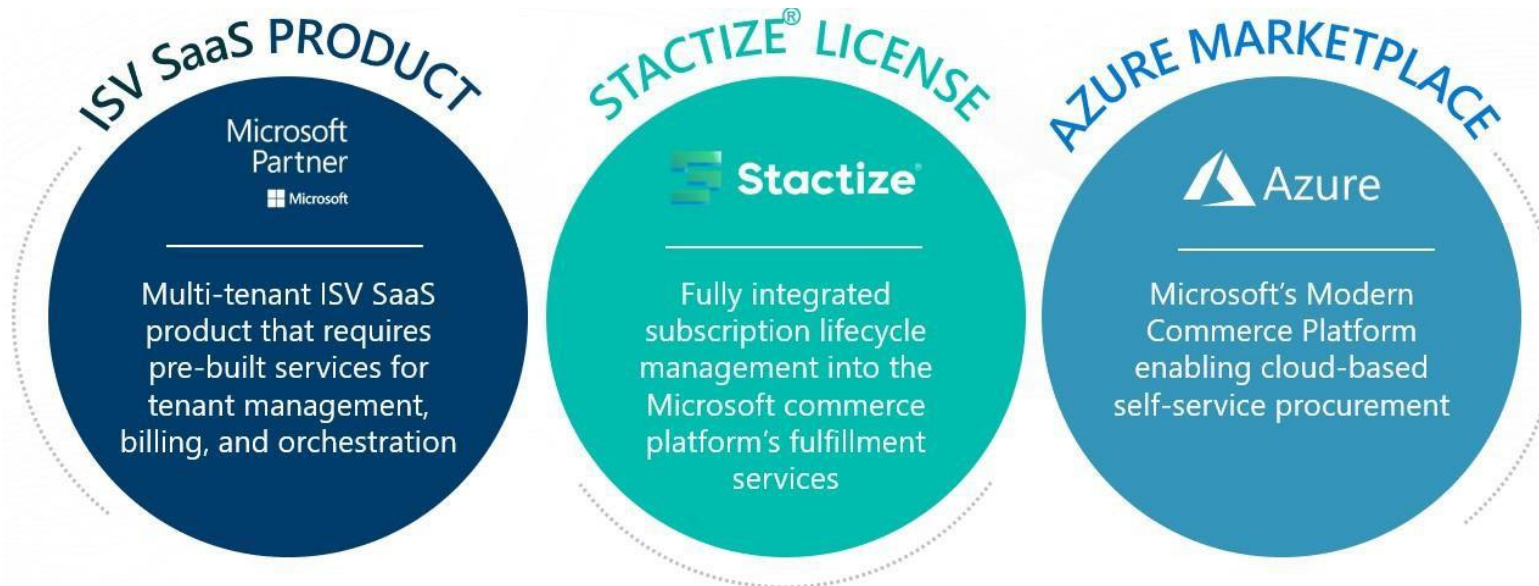
1Nebula also offers a Managed Service to augment the deployment of OneView and further support our clients:

- ✓ **Baseline Management** - Keep an accurate account of all costs, SIM's, handsets and respective user lists
- ✓ **Interface and Management Activities** - Nebula will schedule regular meetings & escalation management with all vendors and stakeholders
- Financial Management** – Ensure Budget, Baseline, Invoice, Cost charge-out, Cost Centre, Invoice approval process and Asset management
- ✓ **Operational Management** – Manage Installations, Moves, Additions, Cancellations, Delete, Inventory management and User queries
- Service Delivery Management** - Service Delivery, Vendor & Vendor Contract Management, Change Management
- Capacity and Compliance Management** - Determine and Implement Standards, Compliance Management, Performance Reviews, Capacity Reviews and Mobile policy management
- ✓ **Continuous Service Improvement** - Value/Cost Management, Benchmarking, Service Delivery Improvements
- ✓ **Reporting** - Monthly Environment Report (Steercom Report), Financial Overview Reports, Mobile Management System Reports which includes Exception Reports

# SaaS offering #1 overview - OneView



A Go-to-Marketplace solution for ISVs looking to launch their SaaS solutions into the Microsoft Azure Marketplace. Simplify and accelerate this journey with marketplace enablement and integration. Gain subscribers from around the world with our customer sign-up and lifecycle experience that is fully customisable to match your solution's look and feel.





# Complimentary offerings overview

## Development Services



1Nebula has Cloud Development Teams that simplify application delivery through agile cloud development. We leverage the combination of cloud technologies, agile development and DevOps methodologies to accelerate digital transformation for our clients.

Core capabilities include:

- ✓ Cloud native development
- ✓ Digital transformation of legacy or on-premise applications to Cloud
- ✓ Web and Mobile application development
- ✓ UI/UX research, design and implementation
- ✓ Architectural design and implementation of Modern Integration Platforms
- ✓ Architectural design and implementation of Cloud Native Applications
- ✓ Architectural design and implementation of Cloud based digital platforms
- ✓ Cloud Identity and authorization solutions to enable digitalisation drive
- ✓ Low-code development and integration across various platforms
- ✓ DevOps capability and implementation to support development delivery

# Complimentary offerings overview

## Cyber Law



A cyber law consulting team specializing in cyber security, cyber insurance reviews as well as Microsoft SSPA compliance and assurance services

- ✓ A review of the internal processes and operations compared to the industry standards
- ✓ Review and advise on risks associated with privacy law and compliance
- ✓ A review of solutions to risks which are not covered by insurance
- ✓ Consulting on Cyber Insurance and disaster planning
- ✓ Negotiation of commercial contracts in the software development and Cloud industry
- ✓ Vetting vendors who have access to internal information or systems
- ✓ Train employees to complete annual assessments and submissions
- ✓ Training on how to review Cyber Policies and test internal and insurer readiness;

# Complimentary offerings overview

Nebula Telecomms (BBBEE QSE level 1 Contributor) focus on enabling and accelerating our customers digital transformation roadmap, with services such as:

- ✓ Specialist Consulting Services - Telecoms and cloud infrastructure audits, benchmarking, design, deployments, and migrations
- ✓ Cloud Managed Services - Cloud Infrastructure migrations, enablement and managed services in MS Azure
- ✓ Network Managed Services - 1st and 2nd line Cisco VoIP, SDWAN and Wireless LAN technical support.
- ✓ Network Monitoring Services - Full proactive monitoring service for both on-premise and cloud networks.



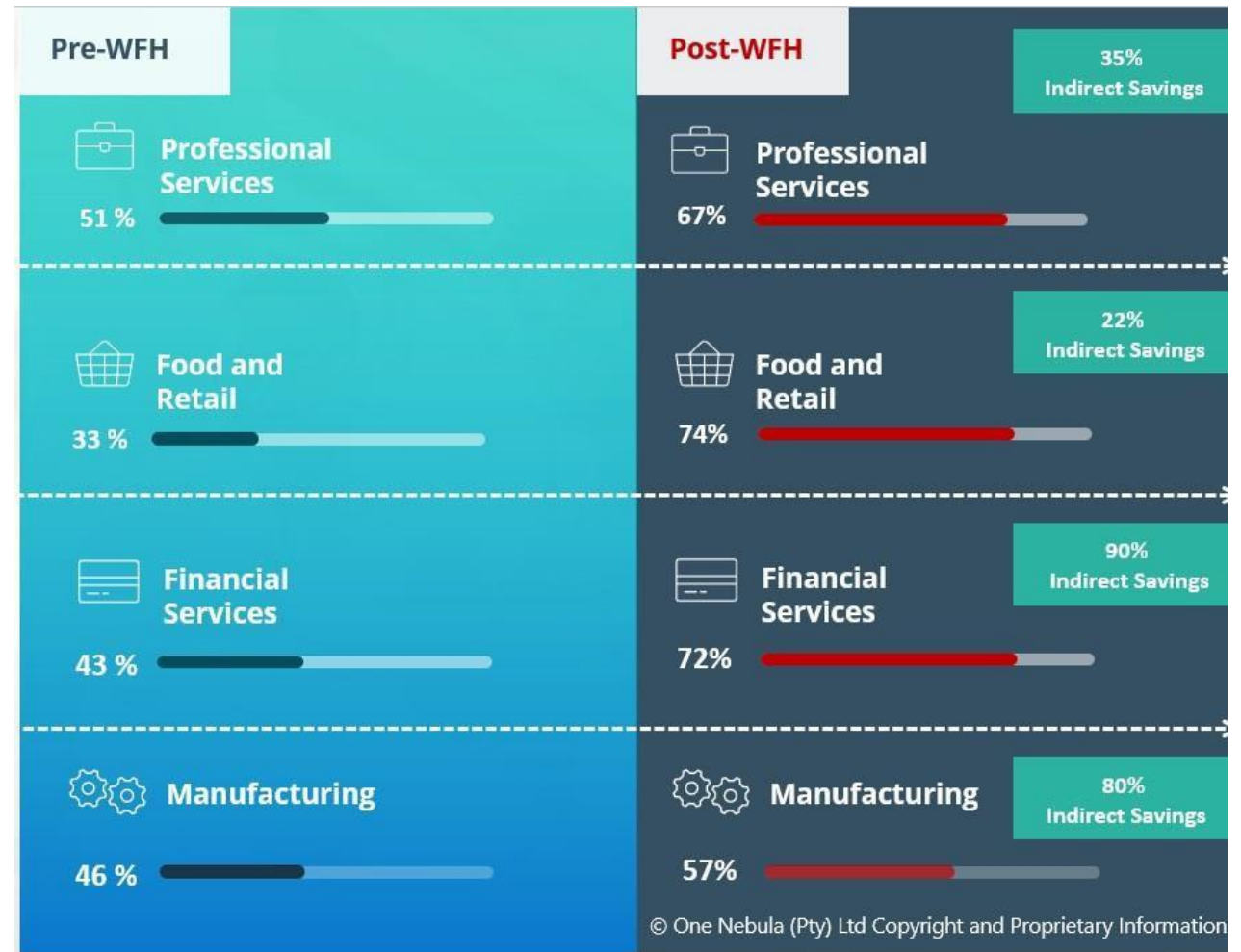
# Recent optimisation projects

Using OneView together with Nebula's Managed Services we've been able to achieve these Direct- & Indirect cost optimisation results for our customers (pre- & post implementation of Work From Home (WFH)):

Case Study: Pick n Pay automates IT finance with OneView



<https://www.itweb.co.za/content/kLgB17e8XIKv59N4>



# Recent projects/ engagements

- ✓ Consumer Mobile Application development for SA Petrochem
- ✓ Design and implementation of Digitalisation
  - Platform
- ✓ API development and integration capabilities for big 4 Auditing firm
- ✓ Architectural Design and implementation of Cloud
  - Data Architecture
- ✓ Cloud integrated Identity and Authorization solutions to enable digitization drive
- ✓ Low-code development and integration across various platforms
- ✓ DevOps capability and implementation to support
  - development delivery



<https://www.itweb.co.za/content/G98YdqLYwXDvX2PD>



# Thank You!

## Please reach out



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